

# **COMPANY PROFILE**

# **TREYFIN (PTY) LIMITED**

TRADING AS TREYFIN BUSINESS SOLUTIONS

(hereinafter referred to as "TREYFIN") Registration Number: 2018/430013/07 FORMERLY - TREYFIN C.C. Registration Number: 2006/063860/23

FANCOURT OFFICE PARK, BUILDING 2, GROUND FLOOR RIGHT, CORNER OF FELSTEAD ROAD AND NORTHUMBERLAND AVENUE, NORTHRIDING 2191 TEL: 011 704 0284 / 082 801 2857 <u>WWW.TREYFIN.CO.ZA</u>



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#### **VISION:**

To give our existing and potential clients the opportunity to work with a highly skilled, solutions driven company.

#### **CLIENT COMMITMENT:**

We develop relationships that make a positive difference in our client's lives.

#### **QUALITY:**

We provide outstanding products and unsurpassed service that together, deliver premium value to our clients.

#### INTEGRITY

We uphold the highest standards of integrity in all of our actions.

#### **TEAMWORK:**

We work together, across boundaries, to meet the needs of our clients and to help their company win.

#### **RESPECT FOR PEOPLE:**

We value our people, encourage their development and reward their performance.

#### **OUR COMMITMENT**

#### WE COMMIT TO:

- A tailored solution that is specific to our Client's needs
- Service excellence
- Developing a long standing relationship
- Delivering and exceeding client expectations
- The best pricing for the Client's requirements

## **OUR DESIRE TO DELIVER**

We are driven by the desire to deliver creative new age technology solutions, offer expert advice and guidance coupled with outstanding service delivery. We wish to bundle all of the above and provide our client base with a one stop solutions company at extremely competitive pricing.



## **OUR BUSINESS SOLUTIONS**

Identifying a problem is not enough for our clients. Offering solutions they may not have considered is what makes the difference. As a technological leader, Treyfin Business Solutions can improve business performance by offering solutions that deliver more streamlined cost effective processes.

Our on-going services mean that we take care of our clients' business requirements from consultation, right through to installation and training.

Our product offering includes the following:

- Security Solutions
- HP Office Automation Multifunctional Printers and Wideformat Printers
- Hosted Voice and VoIP Solutions
- City and Provincial Macro Surveillance Systems (Supply and Installation)
- Data Centre Design and Implementation
- Audio Visual and Video Conferencing Solutions
- Tailormade Finance options for the above mention equipment (new and used), IT equipment, computers and other hi-tech equipment

## SOFTWARE SUPPORT AT THE FOREFRONT OF THE DIGITAL AGE

The introduction of digital technology has catapulted the office automation industry into the IT realm. Copiers, printers and fax servers are fully integrated with IT technology, which has resulted in a shift from hardware sales to client specific solutions.

#### **CORPORATE ENTERPRISE**

We often do things a certain way because that's how it's always been done. For many years, printers sat by the PC and copying were the domain of separate devices. Not anymore.

For large corporate organisations, new technology coupled with expertise from Treyfin provides a more effective way of working. By working closely with the right people in your business, Treyfin can recommend and implement a range of solutions that will revolutionise the way you work.

The latest multifunctional devices (MFD's) provide large organisations with high-speed, quality print, copy, scan and fax solutions that are internet enabled, acting as information hubs and enhancing the effectiveness of communication between staff, disparate offices and with your clients.

Integrating with your IT department are key considerations for all of our business partnerships and our implementations feature technology that provides easy-to-administer global maintenance, excellent security and sophisticated cost- management.



## SECURITY SOLUTIONS (CCTV, ACCESS CONTROL AND TIME AND ATTENDANCE) CCTV SURVEILLANCE

CCTV Surveillance (Closed Circuit Television) is a modern technology designed for visual surveillance monitoring. With technological advancements, CCTV Surveillance has become a valuable and cost effective tool for loss prevention, safety and security

Whether it is offsite monitoring that you are interested in perusing or simply installing CCTV Surveillance in order to deter criminals and keep a close eye on your property, this security solution has become one of the most reliable amongst residential, commercial and industrial property owners.



## ACCESS CONTROL AND TIME AND ATTENDANCE

1. Effective access control management protects an enterprise by minimising the risks and losses associated with unauthorised access. Access Control Management which accurate payroll can be achieved.

**Access control systems** allow for the management and control of the movement of the persons throughout a facility. The traditional access control approach has changed, and it is necessary to have a flexible solution in order to protect people, property, productivity and profits.

This can be done using fingerprint biometric technology or proximity based solution.

Having control over one's employees and their movements and/or activities within a company is critical for the effective management thereof. In the case where there is no monitoring system in place, employees can easily commit time theft/fraud, or abuse break privileges. In order to exercise full control over the movements and activities of company employees, employers need the help of effective and reliable access control and/or time and attendance devices.

**Treyfin is** synonymous with quality access control and time and attendance monitoring for management of employee movement, and for payroll and job costing purposes. We specialise in providing both time and attendance and access control devices, along with accompanying software.





## **STRATEGIC ALLIANCES**

## HP MULTIFUNCTIONAL PRINTERS AND WIDEFORMAT PRINTERS

The Hewlett-Packard Company (commonly referred to as HP) was an American multinational information technology company headquartered in Palo Alto, California. It developed and provided a wide variety of hardware components as well as software and related services to consumers, small- and medium-sized businesses (SMBs) and large enterprises, including customers in the government, health and education sectors.

The "Business Solutions" division offers multi-functional printers, black-and-white and colour office printers, large-format printers, scanners, black-and-white and colour production printers, as well as software to support these products.

Today, despite the company's high profile in the consumer market for cameras and computer printers, most of the company revenue comes from the office products division, especially for analog and digital copiers, and its line of image RUNNER digital multifunctional devices. Additionally, Canon is the supplier of print engines found in the hugely popular Hewlett- Packard LaserJet series of laser printers.

## **HP RANGE OF OFFICE AUTOMATION EQUIPMENT**









## **HOSTED VOICE SOLUTIONS AND CONTACT CENTRES**

Treyfin specialises in the following:

- On Premise PBX Solution
- Hosted PBX Solution
- Hosted Contact Centre Solution

## WHY TREYFIN BUSINESS SOLUTIONS?

- Makes use of proven GSM technologies
- Per second or per minute options to suit your call traffic profile
- Calls to, and from, all networks
- Leading tier-one Network Infrastructure
- Guaranteed call quality
- Routing infrastructure quickly and easily transferred between premises
- Tried and tested solution
- Proactive call monitoring
- Excellent mean time between failures and rapid mean time to repair (when necessary)
- Proven carrier grade itemised billing and invoicing
- Intimate knowledge of network, provisioning and support
- ICASA licensed equipment



#### **HOSTED PBX SOLUTION**

Save from 10% to 65% for calls across landline, mobile and international numbers. Crystal Clear voice quality. Stable and reliable network. In the event of a power or internet failure, PBX can route calls to selected mobile phones. Same Day Remote support.

Optimize communication processes with clients, customers, suppliers, subsidiaries or colleagues. No matter which industry you work in, an IP PBX optimises how you work, making your life easier. With server options for all business sizes, from SOHO and SMEs right through to Larger Enterprise, our VoIP PBX server appliances provide the perfect platform on which to effortlessly connect your existing telephony hardware and phone lines.



Connecting Analog / ISDN endpoints is achieved simply by using ATA adapters, easing the switch from an analog to an IP phone system. In addition, alongside your desktop phones, why not also connect your PC, fax devices and Smartphones and simplify employee work flows as well as creating team mobility, all without having to change your existing phone numbers.

Want to be reachable on the go? Our on-premise PBX systems give you the ability put callers at ease thanks to customisable music on hold and prompts, AutoAttendants to automatically greet callers as well as ensuring you never miss a call again thanks to the one number concept as well as providing a complete call history.

No matter if you are a manufacturer, service provider, or retailer, our unified communication solutions support you in maintaining and boosting professionalism. Our team will be on hand every step of the way and upon request we will even assign you a dedicated account manager. No matter what your requirements are, our on-premise IP PBX solutions have the features your business needs to overcome the challenges of the modern business world. From classic PBX functionality such as IVR menus and AutoAttendants through to Unified Communications, mobility and advanced Contact Centre solutions.

#### **ON-PREMISE VERSUS HOSTED PBX SOLUTION**

Voice over IP (VoIP) is one of those terms that tend to make businesses nervous. After all, it arrived some years ago with a largely overhyped bang, only for those who adopted it to find they got burned by a solution that was unable to deliver on its promise.

The reasons behind VoIP's initial failure are many and varied, though none are due to the technology itself. Rather, it was a simple case of the networks not being ready for such an offering, coupled with the then low quality of connectivity and overly high pricing.

Although the intervening years have seen fundamental changes in everything from the networks and the numbers of available service providers to the pricing model itself; although latency and packet loss have been eliminated as challenges; and although interconnect rates continue to fall year on year, many businesses still view VoIP through the lens of its past failures.

This is not a failure on the part of the technology, but rather on the part of those enterprises that maintain this out- dated view. And it is a view that successful organisations need to change, as today, VoIP is the key to the door of reduced costs and increased efficiencies. Modern VoIP is nothing less than the enabler of a hosted solution that will drastically reduce telecommunications Capex and Opex for a company.





On the other hand, moving to a hosted environment means you only need your IP handsets, along with a switch and a router to carry voice traffic to the network. More crucially, since everything is hosted in the cloud, you are able to scale up or down as your business requirements change, while only paying for the handsets you use. Speed of deployment is much more rapid, thanks to the elimination of the need for a hardware installation, and flexibility is assured, making it much simpler for your business to embrace new ideas and technologies.

A good example of this type of flexibility is the current drive towards bring your own device (BYOD). The right hosted VoIP solution will allow your employees to link their mobile devices to the solution, enabling them to make and receive free on- net calls. This will greatly increases your ability to control telecommunications costs, while significantly reducing mobile provider phone bills.

Unlike an on-premise PBX, where new features can only be added at further expense, a hosted solution passes new upgrades and features on to the client at no additional cost. The same goes for value-added services like voice recording, music on hold and a telephone management system.

In today's tough economic climate, all businesses should be seeking the lowest call rates and the highest network quality, encompassed in a solution that offers flexibility, scalability and – most crucially of all – simplicity. For those who are willing to embrace it, a hosted VoIP solution delivers all of the above, while at the same time opening up a gateway to a world of additional cost reductions, service improvements and business benefits.

## **HOSTED CONTACT CENTRE SOLUTION**

Treyfin's solution is a hosted Contact Centre solution that delivers greater agent productivity and flexible Contact Centre management, at a fraction of the cost of traditional Contact Centre solutions.

Treyfin's Contact Centre solution works with our Agent Manager Soft Phone or VoIP phones to give you an easy-to- use yet extremely powerful Contact Centre system. The added benefit is the system can be used for the entire company including back office administration, outbound sales and inbound support. One system, one control centre, one service provider.

If you have a customer service department, a telesales team, or a technical support department, you already know that the old-school Contact Centres require a huge up-front capital investment in on-site hardware and software. At Treyfin Business Solutions, we do it differently.





## CITY AND PROVINCIAL MACRO SURVEILLANCE EQUIPMENT

Treyfin is committed to providing quality and innovative security solutions using the latest technology available in the market today. As leading distributors of high end IP CCTV, IP access control, fire detection and public address we are ideally placed to collaborate with installation professionals that demand the best products for their security projects.

Pride in their products and service is what drives Treyfin. With access to the worlds most trusted brands in security, coupled with dedicated and motivated staff, we are able to offer the most comprehensive range of premier solutions in the industry.

Treyfin provides powerful tailor made integration platform solutions that work seamlessly with various security sub systems, that in turn provide end users with greater ease of operation and faster access to the information they need in critical situations.

Our sales and technical staff are continuously trained in the latest technology locally and internationally and our technical staff has the following qualification:

- COMCC-02 Computing Concepts
- OS11C-01 DOS and Windows
- ENDPC-00 End User Applications (Word, Excel, PowerPoint
- APLSC-02 A+
- NPLSC-02 Network+ -
- IPLSC-02 I-Net+
- NTADC-02 Administering Windows NT 4.0
- W2KPC-02 Windows 2000 Professional
- W2KSC-02 Windows 2000 Server
- OS21C-01 Linux
- ADLXC-03 Administering Linux
- NVLLC-01 Novell
- CAREC-00 Customer Care

## INSTALLATION OF CITY MACRO SURVEILLANCE EQUIPMENT AND SECURITY CAMERAS

Treyfin's strategic alliance was borne out of a need to service a growing segment of the market that requires technology support. We specialise in support management functions to the security technology industry. We offer a multilevel support functions to the security technology provider and user. Treyfin's Services are fourfold:

- Component level repairs to associated Security technology.
- Manufacturing of Surge Technology for Electrical and Video Equipment (STEVE, Patented) Back Plates.
- Installations, Highly skilled technicians install systems throughout Africa. Large installations such as Pretoria, Johannesburg, Libraville, City Surveillance systems with more than 980 cameras.
- Medical warehousing throughout Africa for USAID

Treyfin has its in-house civils crews that install poles, underground cables and do road crossings. More than 180 km of fibre optic cable and 510 camera and fibre poles was installed in the two months leading up to the world cup.

Maintenance is carried out on the client's sites with a guaranteed 99.9% uptime. Treyfin prides itself in the standard at which designs are done and the methodology that is followed. Every portion of the design is measured against engineering practice this ensures that nothing is taken for granted and installations flow with ease. We advise clients and install functional systems. Problems downstream are symptoms of neglect upstream (Prf AD Sparuis)



## DATA CENTRE DESIGN AND IMPLEMENTATION

A Data Centre is a centralized repository, either physical or virtual, for the storage, management, and dissemination of data and information organized around a particular body of knowledge or pertaining to a particular business.

A private Data Centre may exist within an organization's facilities or may be maintained as a specialized facility. Every organization has a Data Centre, although it might be referred to as a server room or even a computer closet.

In that sense, Data Centre may be synonymous with network operations Centre (NOC), a restricted access area containing automated systems that constantly monitor server activity, Web traffic, and network performance.

**Treyfin** have the qualifications and expertise to design and implement from the largest to the smallest Data Centre Requirements. They are fully versed in the following:

- Data Centre Design
- ✤ Data Centre Implementation of equipment such as:
  - VCE VBlock Converged Infrastructure
  - EMC VxRail Hyper-Converged Infrastructure
  - EMC VNXe Unified Storage System
  - Isilon Network-Attached Storage (NAS)
  - Cisco Servers, Switches and Telephony
  - Dell Wyse Terminals (Thin Client Requirements)
  - Data Centre Management Software
  - Video Surveillance Equipment
  - Identity and Access Management Solutions
  - Cloud Client Computing
  - All Power Requirements
  - Smart Racks
  - All Data Centre Cabling Requirements
  - Air Conditioning, etc...

In short, we can design, supply and implement all of your Data Centre Requirements, end to end! VBLOCK VXRAIL VNX





## VIDEO CONFERENCING

#### THE MAXHUB X3 ULTIMATE SERIES FOR WIRELESS MULTI-SCREEN INTERACTION

#### FREE AND BOUNDLESS COLLABORATION

Inspire the power of efficiency with Ultra-HD Display, Remote Collaboration, Intelligent Writing, and Interactive Mirroring with Extraordinary Performance. MAXHUB X3 conference flat panel is an innovative efficient office equipment, with writing, presentation, and collaboration functions.

Through breaking the barriers of conventional meetings and cooperation, MAXHUB X3 makes you work efficiently and collaboratively by wirelessly connecting multi-terminals and multipersons.

We have comprehensive demonstration rooms equipped with the latest technology, fully equipped workshops and state of the art training facilities. Treyfin strongly supports staff development and growth, thus our workforce is fully skilled with knowledge in the latest technology to offer our clients world-class service at all times.

#### MAXHUB X3 STANDARD INTERACTIVE DISPLAY

The MAXHUB X3 Standard display is an interactive UHD screen featuring extensive Collaboration and Whiteboarding software and Wireless connectivity which form part of the package. These impressive screens offer an all-inclusive solution: Camera, Microphones, Front-Firing Speakers, Intelligent Graphic and Writing Recognition, Interactive Mirroring for up to 4 devices, Pre-loaded white boarding and interactive collaboration software and even Cloud storing.

MAXHUB X3 Standard series is easy to set up and is the perfect Collaboration Solution for Smart classrooms and Boardrooms. Ultranarrow bezel, Ultra-large display and Ultra-clear image MAXHUB's 4K Ultra-HD large display with ultra-slim bezel delivers wider viewing

angle for an immersive experience. Anti-glare technology assures the sharpness of imagines, even in a bright environment.

- 4K Anti-glare UHD display
- 13mm ultra-narrow bezel .
- Available in 55", 65", 75" and 86" screens •
- 8-megapixel camera
- 6 array microphones
- 8m voice range
- 2 x Front-Firing Speakers with Sub-Woofer
- Screen sharing
- **Remote mirroring**
- Real-time synchronous writing

#### INTELLIGENT GRAPHIC AND WRITING WITH INFRARED TOUCH TECHNOLOGY

Innovative infrared touch technology ensures a smooth writing experience. Present your ideas and content professionally with MAXHUB's intelligent Graphic and Writing recognition, with user-friendly image and table insertion.











#### WIRELESS MULTI-SCREEN INTERACTION

Wirelessly share images and documents on the large display through PC, smartphones, and tablets, show up to 4 mirrored images simultaneously. A key point is the fact that your presentation can be controlled from your seat with any mobile device, even when presenting from your Laptop. Connecting and presenting with MAXHUB X3 is remarkably convenient. Communication and collaboration is encouraged through easy participation, resulting in the most effective meetings.

#### **EXTRAORDINARY PERFORMANCE, EXCELLENT QUALITY**

The 7th Gen Intel CoreTM processors equip the MAXHUB X3 with great performance and reliability. MAXHUB supports Android 7.0 / Windows 10 dual-system, and includes up to 16GB DDR4-RAM. The MAXHUB's X3 Standard series is compatible with most applications.

- Powerful dual-system
- Core i5 or i7 processors (Windows included)
- 16GB RAM

Through MAXHUB's ease of use and convenient connection, efficient meetings become a reality.

#### MAXHUB WIRELESS SCREEN SHARING DONGLE

With the MAXHUB Wireless Screen Sharing Dongle you can easily present and collaborate through wireless mirroring. The dongle eliminates the need for cable connections. Simply plug the dongle into the USB port of your PC to mirror and share your presentation straight onto the MAXHUB display.

- Autorun driver
- Support Windows 7, macOS 10.10 or later
- Compatible with USB 2.0 or later Type A connector

#### **INTERACTIVE OPERATION BETWEEN TWO SCREENS**

When you use the MAXHUB Wireless Screen Sharing Dongle to mirror your presentation onto the MAXHUB display, you will be able to control your presentation from the MAXHUB Touch Surface. Open documents, flip pages, zoom in on content and Annotate directly from the MAXHUB touch surface.

#### **ONE CLICK TO SELECT WHICH PRESENTATION (OR MULTIPLE) TO DISPLAY**

When presenting wirelessly to the MAXHUB screen, multiple devices can connect simultaneously (up to 4 separate one to display or even split up the display surface to show multiple presentations. There is no need to download any application or software when using the MAXHUB Wireless Screen Sharing Dongle.

#### MAXHUB MIRRORING BOX

4K decoder technology offers you extremely colourful and sharp images. Upgrade your conventional conference room. MAXHUB mirroring box can project PC, smartphone, and tablet to big screen\*. Only with one Mirroring Box\*, upgrading can be done.

#### **AUTO-TRACKING CAMERA**

Perfect Combination of Auto-Tracking Technology and a Compact PTZ Camera.

#### Your Most Committed Follower:

During an event, presenter, lecturer, or speaker needs to be free to move around in every direction. To ensure professional level of recording, Cl-T21H combines Full HD camera with precise auto-tracking, auto-zoom and auto-focus functions, in order to always keep the presenter in close-up.

#### **KEY FEATURES**

#### Professional Video Quality for Various Indoor Scenarios, Auto-Tracking and Auto-Zoom

AREC CI-T21HCamera utilizes AREC's motion-sensitive and smooth tracking technology, ensuring that presenter is always in close-up, even if that person turns back to the audience or walks back and forth. Easy Implementation for Any Type of Indoor Scenario

Combining RJ-45, HDMI and USB outputs, AREC Auto-Tracking Camera can be used with Media Stations for Lecture Capture, any Video Conference System, either HW or SW-based, and even stream to a Live Streaming Service directly









## FINANCE OPTIONS AND BENEFITS

#### **FINANCE OPTIONS**

Treyfin Business Solutions provides finance for all office automation (new and used), IT equipment, computers and other hi-tech equipment. We offer innovative options and assist our clients in structuring the best possible deal. Treyfin's objective is to add value to your finance solutions by providing cost effective structured rental options. We strive to remain competitive, approve transactions with minimal fuss and bother, and maintain the highest standard of business practice whilst adhering to sound lending principles.

Treyfin provides finance options for all office automation (new and used), IT equipment, computers and other hi-tech equipment. We offer innovative options and assist our clients in structuring the best possible deal. Treyfin's objective is to add value to your finance solutions by providing cost effective structured rental options.

We strive to remain competitive, approve transactions with minimal fuss and bother, and maintain the highest standard of business practice whilst adhering to sound lending principles.

With Treyfin, we have embraced all the best features of operating rentals to provide you with a flexible, cost effective and viable mechanism to ensure that your organisation stays ahead in the technology race.

By using a rental, you will be retaining your working capital and therefore does not "use up" available credit lines leaving these free to finance revenue-producing assets. By using a rental you will be ensuring that you do not utilise existing finance facilities that may be limited. The VAT on a rental is raised on the monthly payment and is not capitalised "up front" as in Instalment Sales and/or Leases. This results in a saving of settlements/upgrades.

Rentals are fully TAX deductible in the period in which they are incurred. This may enable you to "accelerate" depreciation on normally "long- term" assets. There has been a longstanding tradition in most ICT departments to want to own the technology they deploy. Changes in both the economy and technology in recent years, however, are putting pressure on this tradition. Changing to an Opex model is more than an accounting manoeuvre, it brings about a fundamental change in the way IT and ICT is procured and financed.

Key difference: Who owns the technology and how it is financed; with Capex you own the asset. With Opex, someone else owns the technology and you just pay to use it. By getting long term ICT costs woven into annual Opex budget, they become positioned alongside other core costs of sale which can shift quickly to engage in new technology opportunities as they arise.

## **FINANCE BENEFITS**

#### COST SAVING

By using a rental, you will be retaining your working capital and therefore does not "use up" available credit lines leaving these free to finance revenue-producing assets.

#### **ADDITIONAL FACILITY**

By using a rental you will be ensuring that you do not utilise existing finance facilities that may be limited.

#### **VAT SAVING**

The VAT on a rental is raised on the monthly payment and is not capitalised "up front" as in Instalment Sales and/or Leases. This results in a saving of settlements / upgrades.

#### TAX ADVANTAGES

Rentals are fully TAX deductible in the period in which they are incurred. This may enable you to "accelerate" depreciation on normally "long-term" assets.

#### OFF BALANCE SHEET

The rental is accepted as an off balance sheet item for accounting purposes. This has a positive effect on balance sheet ratios and end of rental procedures. There is a saving of costly administration as fixed asset registers and depreciation schedules are not affected. You pay only for monthly usage of the equipment. This assists with budgeting and cost management. A rental can be structured to suit your needs and therefore start-up costs can be kept to a minimum.

#### EASE OF UPGRADING

The rental product caters for the addition of equipment or the replacement thereof on the same agreement.

#### **UPGRADE**

Operating rentals ensure that an open and affordable upgrade path is available, keeping you abreast of changing technology. We also assist with funding shortfalls on settlements where the value of equipment traded in does not cover the settlement.

#### **REPAYMENT OPTION**

We offer structured rentals paid monthly, quarterly or annually over 12 to 60 months, with escalations from 0% to 15% per annum, depending on the clients need and credit assessment. We also offer de-escalating rentals which can be used to structure for profitable companies who wish to be tax aggressive.

#### **OWNERSHIP**

Legislation governing rental agreements require that, in order for the full tax benefit to be enjoyed, the agreement may make no mention that ownership will pass at the end of the agreement. Treyfin will however facilitate the transfer of ownership at the end of the agreement subject to the fulfilment of statutory requirements at the time.

#### CREDIT FACILITY

Facilities for clients can be arranged, allowing the client to negotiate directly with the supplier of choice, comfortably in the knowledge that the rental facility is in place. This increases bargaining power as the client negotiates a "cash price", while the dealer has the comfort of payment guarantees.

#### FINANCIAL STATEMENTS

Operating rentals are not shown on the balance sheet thereby reducing, gearing and the need to disclose "non-core assets"

#### VAT

Operating rentals are fully deductible as an operating expense for all organisations registered for VAT. Use of operating rentals avoid adherence to onerous and time consuming requirement such as fixed asset registers, calculations of depreciation and scrapping values or recoupments on disposals Input VAT can be claimed on the monthly operating expense by all registered enterprises

#### CASH FLOW

Operating rentals preserve valuable cash resources, which can be better and more profitably applied elsewhere in the enterprise. It is surprising how many organisations will use valuable short-term funds such as overdrafts to fund asset requirements instead of applying the "pay for use" concept provided by the operating rental. Payment structures can be designed to accommodate most budget constraints using defendant finance facilities ensuring that your traditional banking facility is kept for main business activities.



## **BUILDING RELATIONSHIPS**

It's no secret that lasting success in sales, no matter what kind of market you're working in, relies on building and maintaining long-term business relationships with your clients. We adhere to the following:

• We set ourselves apart from the competition. We give our clients something they can't get elsewhere.

- We pick up the phone! Everyone is addicted to e-mail. E-mail is efficient. But no matter how many "smiley" faces you put in your e-mail, it will never have the same impact as a phone call. We call to personally update our clients on a project or just to say hello and see if there is anything you can help them with.
- We stop by for a visit.
- We answer e-mails quickly.
- We are known for being a super-speedy e-mail responder.

There's no better way to understand the needs of our clients than by listening carefully to what they have to say. As sales professionals we need to be less preoccupied with the need to force our opinion on others. Instead, we make it our job to listen to their opinions and feelings, ask questions, and then find tailor-made solutions to fit those opinions and feelings.

## PARTIAL LIST OF EXISTING CLIENTS







a world class African city













LIVIERO

CITY OF JOHANNESBURG METROPOLITAN MUNICIPALITY

OFFICE OF THE SPEAKER



## MARISIMO DUE DILIGENCE INVESTIGATIONS (PTY) LTD

2016/363876/07 518 Farm Road, Die Wilgers 0041 Tel: 061 463 3227 Email: admin@marisimo.co.za

TREYFIN (PTY) LTD

(t/a TREYFIN BUSINESS SOLUTIONS)

**Due Diligence Report No: SCRQ1533** 

This report confirms the information contained in the sworn affidavit attached hereto.

This affidavit was deposed to by Clement N Coetzee, Director.

#### 1. CONFIRMATION OF BUSINESS PROFILE

Registration Nr:	2018/430013/07
VAT Nr:	4810227472
Head Office Address:	Fancourt Office Park, Bldg2, cnr Northhumberland & Felstead Road, North Riding, 2169

#### 2. CONFIRMATION OF B-BBEE STATUS

Government Gazette	36928	Black Ownership	100%
Category of Enterprise	QSE	Black Women Ownership	100%
Broad Based BEE Status Level	LEVEL 1	Empowering Supplier	YES
Procurement Recognition Level	135%	Designated Group Supplier	NO

#### 3. <u>THE FOLLOWING DOCUMENTS WERE ASSESSED IN ORDER TO CONFIRM THE INFORMATION AS</u> STATED ABOVE:

<b>BUSINESS PROFILE</b>	CIPC registration
	Financial statements for financial period 1 March 2018 – 28 February 2019
	VAT Registration
	Letterhead
<u>B-BBEE STATUS</u>	Share Option Agreement
	Share Option Certificate
	Confirmation of registration of NPC
	NPC Rules
	Memorandum of Incorporation of NPC
	Confirmation of NPC Beneficiaries:
	<ul> <li>Beneficiary Register</li> </ul>
	Affidavit NPO/NPC

Although the above-mentioned level of turnover/income is current, the level of turnover/income is closely related to the economic indicators and may be **more or less** in future. Consequently, this report does not serve as a guarantee that the income reflected will continue at the same levels.

This report is an independent assessment by a competent person of the contents of an affidavit submitted by the deponent in terms of the Codes of Good Practice on Black Economic Empowerment (Sector Codes relevant to the entity as the case may be). This report is only of value if accompanied by an affidavit as required by the relevant Codes of Good Practice.

All relevant information and documents obtained by Marisimo Due Diligence will be kept for a period of 12 months. Marisimo Due Diligence does not guarantee that this report will lead to any particular outcome or result, and do not accept any responsibility for any false documents or information presented to us.

MA Vosloo <u>Attorney:</u> Supreme Court of S.A. Date of issue:02 DESEMBER 2019Expiry date:01 DESEMBER 2020Period of validity:12 months

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