



COMPANY PROFILE



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www.treyfin.co.za

Company Reg No: 2010/105700/23

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OUR VISION

Vision:

Affording our clients the opportunity to enjoy the benefits of interacting and working with a highly skilled, solutions driven company.

Client Commitment:

We develop relationships that make a positive difference in our client's lives.

Quality:

We provide outstanding products and unsurpassed service that together, deliver premium value to our clients.

Integrity

We uphold the highest standards of integrity in all of our actions.

Teamwork:

We work together, across boundaries, to meet the needs of our clients and to help their company win.

Respect for People:

We value our people, encourage their development and reward their performance.

OUR COMMITMENT

We commit to:

- A tailored solution that is specific to our Client's needs
- Service excellence
- Developing a long standing relationship
- Delivering and exceeding client expectations
- Competitive Pricing

THE DESIRE TO DELIVER

We are driven by the desire to deliver creative new age technology solutions, offer expert advice and guidance coupled with outstanding service delivery second to none. We wish to bundle all of the above and provide our client base with a one stop shop at extremely competitive pricing.

TREYFIN BUSINESS SOLUTIONS

WHERE IT ALL STARTED

Clement Coetzee

Clement, the founder of CCTV Technologies, has 15 years of experience in the industry. He specialises in City Macro Surveillance, CCTV Security Surveillance, Data Centre Design and Implementation, Office Automation, Unified Communications, Voice Recording Systems, Audio Visual and Video Conferencing Solutions and Integrated Business Intelligence Solutions. He has extensive experience in delivering all products and services from start to finish.

Treyfin Business Solutions is based in Fourways and with its strategic location and competent sales and support staff, would be the logical dealer to supply your company with all your office requirements and after sales support. All of our sales and support staff undergo constant training on our product range and are of the highest calibre in their respective fields.

The sales department is equipped to handle a project of any scale, at a regional or national level. Treyfin is linked to a comprehensive nationwide dealer network comprising 57 dealers and as such is able to service and maintain our equipment throughout South Africa and our neighbouring states.

All service calls are logged and distributed from our offices to the relevant dealership, thus ensuring strict control and centralised service billing.

STRATEGIC ALIANCES

City and Provincial Macro Surveillance Equipment

Our partner is committed to providing quality and innovative security solutions using the latest technology available in the market today. As leading distributors of high end IP CCTV, IP access control, fire detection and public address they are ideally placed to collaborate with installation professionals that demand the best products for their security projects.

Pride in their products and service is what drives our partner. With access to the worlds most trusted brands in security, coupled with dedicated and motivated staff, they are able to offer the most comprehensive range of premier solutions in the industry.

Our partner provides powerful tailor made integration platform solutions that work seamlessly with various security sub systems, that in turn provide end users with greater ease of operation and faster access to the information they need in critical situations.

Their sales and technical staff are continuously trained in the latest technology locally and internationally their technical staff has the following qualification:

- COMCC-02 Computing Concepts
- OS11C-01 DOS and Windows
- ENDPC-00 End User Applications (Word, Excel, PowerPoint)
- APLSC-02 A+
- NPLSC-02 Network+
- IPLSC-02 I-Net+
- NTADC-02 Administering Windows NT 4.0
- W2KPC-02 Windows 2000 Professional
- W2KSC-02 Windows 2000 Server
- OS21C-01 Linux
- ADLXC-03 Administering Linux
- NVLLC-01 Novell
- CAREC-00 Customer Care

Installation of City and Provincial Macro Surveillance Equipment and Security Cameras

Our partner was borne out of a need to service a growing segment of the market that requires technology support. It is a third party company that specialises in support management functions to the security technology industry. They offer a multilevel support functions to the security technology provider and user. Our partner's Services are fourfold:

- Component level repairs to associated Security technology.
- Manufacturing of Surge Technology for Electrical and Video Equipment (STEVE, Patented) Back Plates.
- Installations, Highly skilled technicians install systems throughout Africa. Large installations such as Pretoria, Johannesburg, Librville, City Surveillance systems with more than 980 cameras.
- Medical warehousing throughout Africa for USAID,

Our partner has its in-house civils crews that install poles, underground cables and do road crossings. More than 180 km of fibre optic cable and 510 camera and fibre poles was installed in the two months leading up to the world cup.

Maintenance is carried out on the client's sites with a guaranteed 99.9% uptime. Their specialist Camera pole is patented and earned our partner the converted Top Technology 100 nomination. Personnel are conscious of their 100% safety record spanning 7 years since the inception of our partner

Our partner prides itself in the standard at which designs are done and the methodology that is followed. Every portion of the design is measured against engineering practice this ensures that nothing is taken for granted and installations flow with ease. They advise clients and install functional systems. Problems downstream are symptoms of neglect upstream (Prf AD Sparuis)

Integrated Business Intelligence Solutions

Our partner was founded when a collection of talented individuals decided to team up and destroy traditional market perceptions. They are a young, agile company capable of astonishing achievements inside extra-ordinary timelines. Their dedication, ingenuity and "anything is possible" mindset make them the company that large corporations worry about. Their identity is founded on the symbol for our partner: they refuse to acknowledge limitations, and refuse to accede to what the market feels is impossible. Impossible is only an opinion.

They have the rare skill of being able to change sci-fi level software systems into solutions generating profit for you. Almost anything in the world of technology can be automated, or work better when integrated with other systems. They are obsessed with making your systems work for its money.

No machine can equal the human mind, but they have been finding ways of keeping their systems from knowing this for quite some time now. Their development team uses the RAD development methodology and can therefore produce results in extra-ordinary timelines.

One of their biggest successes is their ability to use Mobile Platforms to capture data directly into their system and allow users to have access to Dashboards and Operational Apps without having to switch on a computer. They have proven that their skilled and talented resources can be utilised in multiple disciplines and industries.

Escrow agreement:

They are willing to include a third party Escrow agreement with clients to ensure the security of their source code and the clients investment into our products should any unforeseen circumstances cause our service to become unavailable to clients.

Data Centre Design and Implementation

A Data Centre is a centralized repository, either physical or virtual, for the storage, management, and dissemination of data and information organized around a particular body of knowledge or pertaining to a particular business.

A private Data Centre may exist within an organization's facilities or may be maintained as a specialized facility. Every organization has a Data Centre, although it might be referred to as a server room or even a computer closet.

In that sense, Data Centre may be synonymous with network operations Centre (NOC), a restricted access area containing automated systems that constantly monitor server activity, Web traffic, and network performance.

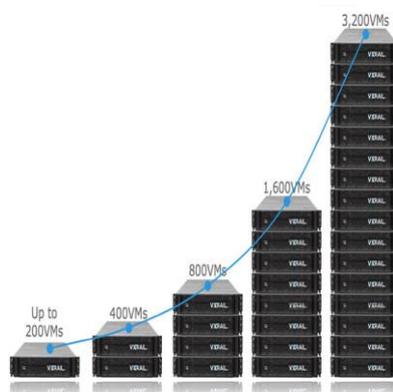
Our partners have the qualifications and expertise to design and implement from the largest to the smallest Data Centre Requirements. They are fully versed in the following:

- Data Centre Design
- Data Centre Implementation of equipment such as:
 - VCE VBlock - Converged Infrastructure
 - EMC VxRail – Hyper-Converged Infrastructure
 - EMC VNXe – Unified Storage System
 - Isilon – Network-Attached Storage (NAS)
 - Cisco Servers, Switches and Telephony
 - Dell Wyse Terminals (Thin Client Requirements)
 - Data Centre Management Software
 - Video Surveillance Equipment
 - Identity and Access Management Solutions
 - Cloud Client Computing
 - All Power Requirements
 - Smart Racks
 - All Data Centre Cabling Requirements
 - Air Conditioning, etc...

In short, we can design, supply and implement all of your Data Centre Requirements, end to end!!



VBLOCK



VXRAIL



VNX

Unified Communications

Our partner is a Level 2, Value Adding Supplier black owned company that has been providing specialized Information Communication and Technology (ICT) services for over two decades. They opened in 1986 and in 1997 moved into their current headquarters in Rivonia, Johannesburg. Our partner has support offices in Cape Town, Durban and Port Elizabeth and clients in over 27 countries worldwide. This enables our partner to offer exceptional service to the growing African customer base, making them a leader in providing specialised ICT services.

CORE NATURE OF BUSINESS

Our partner offers services in 4 core areas focusing on clearly defined niche markets:

- **Contact Centres**

They focus on high quality solutions for Contact Centres. Their commitment is to deliver business value with a strategically aligned contact centre. Effective contact centres provide information which powers the right decisions while ensuring service excellence. They currently hold the largest technical skills set for Avaya voice, data and contact centre in Africa.

- **Unified Communications**

Within this evolving technological environment, the individual can be overwhelmed by a multitude of communication modes and devices. They cut through the clutter with Unified Communication solutions, transforming the way employees, partners and clients interact. Taking advantage of the power of convergence, our partner makes sure that you are more than simply connected; we ensure you are connected via the appropriate mode and device.

- **IT Outsourcing**

Our partner offers managed IT services to a broad customer profile together with the provision of technology management and business process services associated with telephony and contact centres. They offer remote support which is cloud based to all clients anywhere, anytime, everywhere with the focus on immediacy. The delivery mechanisms used are based on remote monitoring, management and control, with escalation procedures leading to the dispatch of technical resources to the customer site only when necessary.

- **Telecoms Service Assurance**

They provide service assurance and network performance management solutions to telecoms operators, service providers, technology vendors and regulatory authorities. They also offer selected unique products to clients to permanently enable their service assurance and quality management processes. Their valued clients range from niche players to the largest multinationals in the industry. Services and solutions combine ATIO expertise with world-class products to deliver exceptional value to clients.



Samsung Group

Samsung is a South Korean multinational conglomerate company headquartered in Samsung Town, Seoul. It comprises numerous subsidiaries and affiliated businesses, most of them united under the Samsung brand. Samsung is the 3rd largest growing company in the world over the past 4 years and is the 2nd largest Telecommunications Company in South Africa. They are leaders in the Mobile phone industry and are a household name with well-known reliable products.

Their multifunctional office automation machines are the most reliable and easy functional with extremely low running costs. Samsung stands at the forefront of business solution providers as a premier distributor of the much-awarded range of Samsung digital multifunctional devices, laser printers, fax machines, business solutions and telecommunication systems.

Samsung Range of Office Automation Equipment



TecSec

TecSec is a specialist, single-brand, project-based value-added distributor of Avigilon Video Surveillance, Video Analytic and Access Control equipment in the Southern African market. With market-leading development, pre-sales and technical support teams conveniently situated in all three of our major centres we are well positioned to provide an effective and efficient national service to the trade. Centralised Administration and a Distribution Centre in Mount Edgecombe, KwaZulu-Natal ensure cost-effective overnight delivery across the country.

Shellard Media

Shellard Media is passionate about audio visual. Over 20 years of innovative and quality audio visual implementations has demonstrated the company's enthusiasm for superior service and quality products to its clients.

They are committed to providing audio visual solutions that have been specifically designed to meet the needs of the client. Shellard Media prides itself in offering world-class solutions and turnkey projects. They do not import their equipment but successfully utilize the local industry, which mean that their superior choice of equipment is not governed by obligations to overseas suppliers. They only install Audio Visual/ Video Conferencing solutions and equipment and have several years of superior expertise in implementation and installation of the highest quality solutions to meet the needs of our clients.

Their on- and off-site technical team ensures seamless integration in every project, working hand in hand with our client's room designers and architects to design and implement the best possible solution. They ensure quality training of staff for all products and solutions installed.

SevenC

SevenC Computing was founded in 1998 as a specialist Linux solutions company. Since then their service offerings have been refined, reviewed, revamped, and refined again, to where they are today: LinExchange, Workstation7, Sync7, and Hositing7.

OUR BUSINESS SOLUTIONS

- Identifying a problem is not enough for our clients. Offering solutions they may not have considered is what makes the difference. As a technological leader, Treyfin Business Solutions can improve business performance by offering solutions that deliver more streamlined cost effective processes.
- Our on-going services mean that we take care of our clients' business requirements from consultation, right through to installation and training.
- Our product offering includes the following:
 - ❖ City and Provincial Macro Surveillance Systems (Supply and Installation)
 - ❖ Integrated Business Intelligence Solutions
 - ❖ Unified Communications
 - ❖ CCTV and Access Control
 - ❖ Samsung Office Automation
 - ❖ Voice Recording Solutions
 - ❖ Audio Visual and Video Conferencing Solutions
 - ❖ Data Centre Design and Implementation

Software Support at the Forefront of the Digital Age.

The introduction of digital technology has catapulted the office automation industry into the IT realm. Copiers, printers and fax servers are fully integrated with IT technology, which has resulted in a shift from hardware sales to client specific solutions.

CORPORATE ENTERPRISE

We often do things a certain way because that's how it's always been done. For many years, printers sat by the PC and copying were the domain of separate devices. Not anymore.

For large corporate organisations, new technology coupled with expertise from Treyfin provides a more effective way of working. By working closely with the right people in your business, Treyfin can recommend and implement a range of solutions that will revolutionise the way you work.

The latest multifunctional devices (MFD's) provide large organisations with high-speed, quality print, copy, scan and fax solutions that are internet enabled, acting as information hubs and enhancing the effectiveness of communication between staff, disparate offices and with your clients.

Integrating with your IT department are key considerations for all of our business partnerships and our implementations feature technology that provides easy-to-administer global maintenance, excellent security and sophisticated cost-management.

So whether you need to enhance the way your clients see you or speed the flow of business-critical information throughout your organisation, Treyfin can work with you to show you how.

BUILDING RELATIONSHIPS

It's no secret that lasting success in sales, no matter what kind of market you're working in, relies on building and maintaining long-term business relationships with your clients. We adhere to the following:

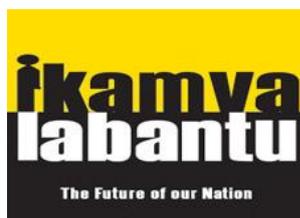
- We set ourselves apart from the competition. We give our clients something they can't get elsewhere.
- We pick up the phone! Everyone is addicted to e-mail. E-mail is efficient. But no matter how many "smiley" faces you put in your e-mail, it will never have the same impact as a phone call. We call to personally update our clients on a project or just to say hello and see if there is anything you can help them with.
- We stop by for a visit.
- We answer e-mails quickly. We are known for being a super-speedy e-mail responder.
- There's no better way to understand the needs of our clients than by listening carefully to what they have to say. As sales professionals we need to be less preoccupied with the need to force our opinion on others. Instead, we make it our job to listen to their opinions and feelings, ask questions, and then find tailor-made solutions to fit those opinions and feelings.

PARTIAL LIST OF EXISTING CLIENTS










Hoërskool Riebeeckrand





TREYFIN B-BBEE CERTIFICATE



*Broad-Based Black Economic Empowerment
Exempted Micro-Enterprise Certificate*

**TREYFIN
T/A
CCTV TECHNOLOGIES CC**

Certificate No: 000868/B-BBEE: EME/30/08/2016

Registration No:	2006/063860/23
VAT No:	4810 2274 72
Head office, Location:	Unit 7 Boskruin Business Park Bosbok Road Randpark Ridge Ext 75 2169
Verification Standard applied:	Amended Codes of Good Practice on Black Economic Empowerment
Issue of the rating standard applied:	B-BBEE Act, 2013 (Act No. 46 of 2013)
Scorecard applied:	Exempt Micro Enterprise Scorecard
Size of the enterprise:	Exempt Micro Enterprise (<R10 million annual turnover)*
Broad Based BEE status level:	A level <u>2</u> contributor to B-BBEE
BEE procurement recognition level	: 125%
Black Ownership	: 0%
Black Women Ownership	: 0%
Empowering Supplier Status (Yes/No)	: Yes

Although the above-mentioned is the current level of turnover/income and is closely related to the economic indicators, it may be more or less in the future. Consequently, this certificate does not serve as a guarantee that the income reflected will continue at the same levels. Where the entity is a start-up enterprise this EME Certificate is valid only for contracts with a single value of less than or equal to R 10m. Should the contract value being tendered for be higher than R 10m but less than R50m, the entity will be required to submit a QSE Verification Certificate. For contracts over R50m a B-BBEE Verification Certificate based on the Generic Codes must be submitted.

Based on certain procedures performed, we have determined that the turnover/income is less than or equal to <R10m⁴¹> and that the level of Black Ownership/Black Women Ownership is as set out in this certificate. Our conclusion is subject to an inherent limitation in that our procedures performed were on historical financial information that has not been subjected to audit or review but based on management representations.

Lehlohonolo Thamsanqa Motsosaele
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Period of validity: 12 Months